

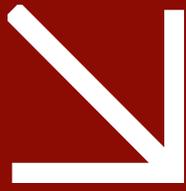


# IMANCO TRADING

SOLAR WATER HEATER | ROOF TILES | BRICKS

**BUILDING MATERIALS SUPPLIER**

**LEAD**



# CONTENTS

We hope you enjoy our  
profile contents journey!

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# Our Company

IMANCO Trading

YEARS  
OF  
EXPERIENCE



**IMANCO** Sanitary Ware Trading, established on 16th March 1976 in Sharjah, United Arab Emirates, as a building material & Sanitary ware supplies, with the passage of time it triumphed to become one of the leading companies in building materials selling (sanitary ware, floor tiles, roofing tiles, stone & bricks, etc.) in Emirates, G.C.C, Africa & Russia.

**In 2005**, we envisioned our business towards Solar water heater systems, roofing tiles and red bricks, and now we have become specialists in the field of solar water heating system & Roofing Solutions.

**In** the field of Solar Water Heater System (Supply & Installation), Approximately 1,000 pcs (200ltr & 300ltr) have been sold during the year, and this sale is gradually increasing day by day. Our target is to enhance this sale up to 5,000 pcs per year.

**In** the roofing tiles we deal in various shapes and colors manufactured on high tech plants and imported from Spain, Portugal, Italy, Brazil, Greece and Saudi Arabia. We supplied over 5 million pcs this year of the Roofing tiles in U.A.E market, alone.

**IMANCO** is now, among the leading distributor of Clay Roof Tiles & Solar Water Heater Systems in U.A.E, providing support and services to all contractors and traders in the region.

**IMANCO** has the authorized dealership for Brass Monier Building Group (IBL, BRAAS, Cobert), CEIPO, VE-VA, SAN Marcos & YAMAMA for Clay Roof Tiles, and CMG SOLARI & SIGMA for Solar Water Heater in U.A.E

# Company Statement

Our Mission & Vision

## Our Vision

To build long term value for our customers through our research and development by delivery of superior quality at the frame of project requirements.



## Our Mission

IMANCO mission is to serve the local community of contracting companies & private developers working all over in the United Arab Emirates and in Gulf Countries.



# YOUR SATISFACTION IS OUR PRIORITY



**First-Class  
Merchandise Value**



**Genuine  
Client Relations**



**Solid  
Logistics Support**



**Quality  
Control Assurance**



**Excellent  
Customers Feedback**



# Company Statement

Emphasis  
Client satisfaction & professionalism

**Client's Satisfaction** is our number one priority objective. We believe that our business is not a "one-stop-shop" transaction, and that the decision of buying our material is influenced by many factors, such as personal preferences, budget constraints, and other behavioral attitudes. Therefore, a thorough understanding of our client's need and requirement, is the core of our operations.



**Professionalism** "Different strokes for different folks"  
The diversity of the United 5 in the outmost proper matter where integrity is behavior not a habit.



# Company Statement

Our Emphasis  
Quality & Environment friendly

**Quality** is not only our mission statement but it's the core of what IMANCO believes in. Quality is one of the rights, that our customers should be entitled to and not a luxury that is restricted to only a few. Therefore, we carefully select our suppliers and make sure that we sell only what we can guarantee



**The Environment Friendly** manufacturing standards along with international standards for water usage, energy saving durability and manufacturing process are the key notes, on which IMANCO selects its supplies.



# Company Statement

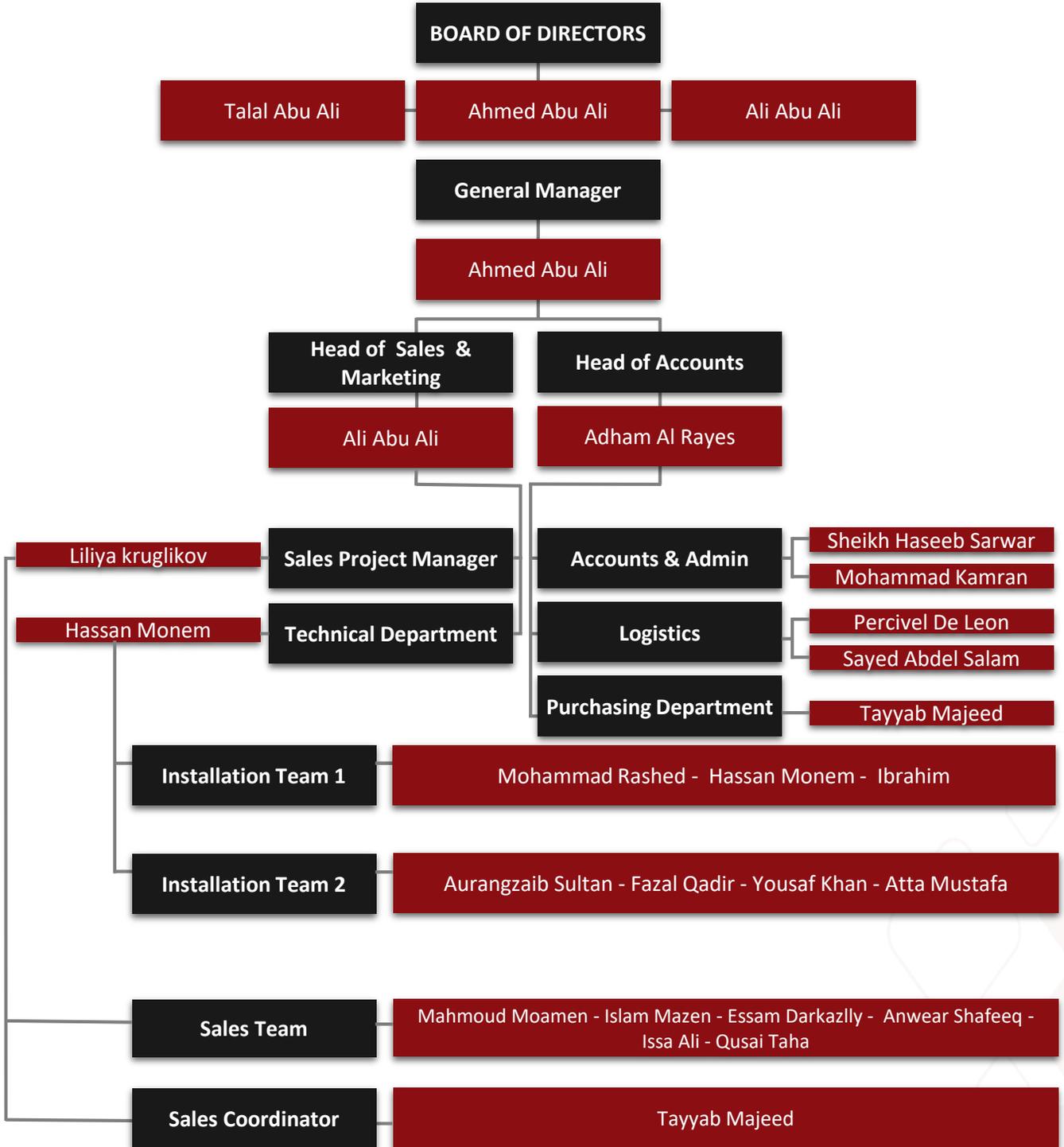
Our Emphasis  
Balance & Harmony

**The Balance** is a key in achieving harmony; it is even essential in material objects. This "Harmony" is result of balance between the product's purpose, interaction with the environment, quality, lifespan, appearance as well as its value.



# Organization Structure

Meet Our Team





# Business Clients

Our Business Partners

 TROJAN GENERAL CONTRACTING LLC	 الجبابر ALJABER GROUP KSCC	 مجموعة بن حم BIN HAM GROUP	 ATKINS	 المشغل التجاري للمباني والتجارة والتطوير FACT COURT CONTRACTING & TRADING LLC
 مجموعة العرب AL-ARAB GROUP	 LACASA	 ASGC	 AL Qabdhah BUILDING CONTRACTING	 中遠中東有限公司 CHINA CONSTRUCTION MIDDLE EAST (GROUP) CO., LTD.
 وزارة الأشغال العامة MINISTRY OF PUBLIC WORKS	 AL HAMAD	 AL ATTAR	 AL HAMAD	 DARWISH CONTRACTING CO.
 الحنجرة AL HANJOUJ	 AK	 AB	 AL MADINAT	 شركة سونكو الوطنية للتشييد SNC Al Shajjar National Contracting
 الكرمل	 ROTANA	 AL OUDRA BUILDING CONTRACTING	 ACC ARABIAN CONSTRUCTION CO	 مجموعة شركات الكلايب AL KULAIB GROUP
 ECC	 ASWARA	 الخليفة AL KHALIFA	 EAGC	 شركة ناشيم للتجارة والتشييد Nashem Contracting & Trading Corp.
 AZOON Building Contracting Co. (L.L.C)	 AL SWEDI & SHAITS contracting company L.L.C	 S	 ATC	 خليب و علمي Khalib & Alami
 دبكو CONSTRUCTION	 الشرق الأوسط للتشييد والتجارة Al Arab Contractors	 UNITED ARAB EMIRATES MINISTRY OF INFRASTRUCTURE DEVELOPMENT	 Eng. Ahsan Sallouki Office Architecture & Engineering Services	 P.I.C. PILGRIM INVESTMENTS LIMITED



# Our Services

Roofing Solutions | Water Heater Systems | Material Specification

WE MAKE  
IMPOSSIBLE  
TO BE  
POSSIBLE



## Roofing Solutions

Supply , Installation of Clay Roof Tiles



## Solar Water Heater Systems

Supply & Installation of Solar Water Heater Systems



## Wall Brick & Façade Stone Coating

Supply, Installation External Finishing Materials



# Roofing Solutions

**BRASS MONIER- BMI (Italy)**

Roofing Tiles | Roofing components | Roofing Insulation | Bricks



**Braas Monier Building Group** is a leading global manufacturer and supplier of pitched roof products, including both roof tiles and roofing components in Europe and parts of Asia and South Africa. Braas Monier is one of the few manufacturers to sell both a comprehensive range of concrete and clay tiles for pitched roofs and complementary roofing components designed to cover various functional aspects of roof construction. And in addition to that Braas Monier offers its customers a comprehensive range of chimney and energy system solutions. The Group continuously develops pioneering innovations for sustainable building such as roof-integrated solar systems. That way, the Braas Monier Building Group utilizes the full potential of roofs in the interest of sustainability - for the benefit of its customers as well as today's and future generations. The Group is headquartered in Luxembourg and has operations in 37 countries, with 115 production facilities. In 2014, approximately 7,300 employees generated revenues of EUR 1,211.3 million.



# Roofing Solutions

IBL - BMI (Italy)

Roofing Tiles | Roofing components | Roofing Insulation | Bricks



**Braas Monier Building Group** is a leading global manufacturer and supplier of pitched roof products, including both roof tiles and roofing components in Europe and parts of Asia and South Africa. Braas Monier is one of the few manufacturers to sell both a comprehensive range of concrete and clay tiles for pitched roofs and complementary roofing components designed to cover various functional aspects of roof construction. And in addition to that Braas Monier offers its customers a comprehensive range of chimney and energy system solutions. The Group continuously develops pioneering innovations for sustainable building such as roof-integrated solar systems. That way, the Braas Monier Building Group utilizes the full potential of roofs in the interest of sustainability - for the benefit of its customers as well as today's and future generations. The Group is headquartered in Luxembourg and has operations in 37 countries, with 115 production facilities. In 2014, approximately 7,300 employees generated revenues of EUR 1,211.3 million.



# Roofing Solutions

COBERT BMI (Spain & Portugal)

Roofing Tiles | Roofing components | Roofing Insulation | Bricks



**Cobert** is the leading reference in the Iberian Peninsula for manufacturing and commercializing clay and concrete roof tiles, accessories and components for roofs. Roof tile business started in seventies with production of concrete roof tiles and it was complemented from 1985 with production of clay tile and cooperation agreements with British manufacturer Redland. After acquisition of Céramica Collado and its maximal quality clay tiles, Cobert Roof tiles is consolidated as a reference in its sector. Cobert currently produces and sells ceramic tiles, concrete tiles, accessories and roofing components, developing their production activity in seven factories in Spain and Portugal. Cobert obtained the certification of its Quality Management system for the first time in 1997. At present it is a company certified by ISO 9001, in the scope of production and commercialization of ceramic tiles and ceramic accessories.

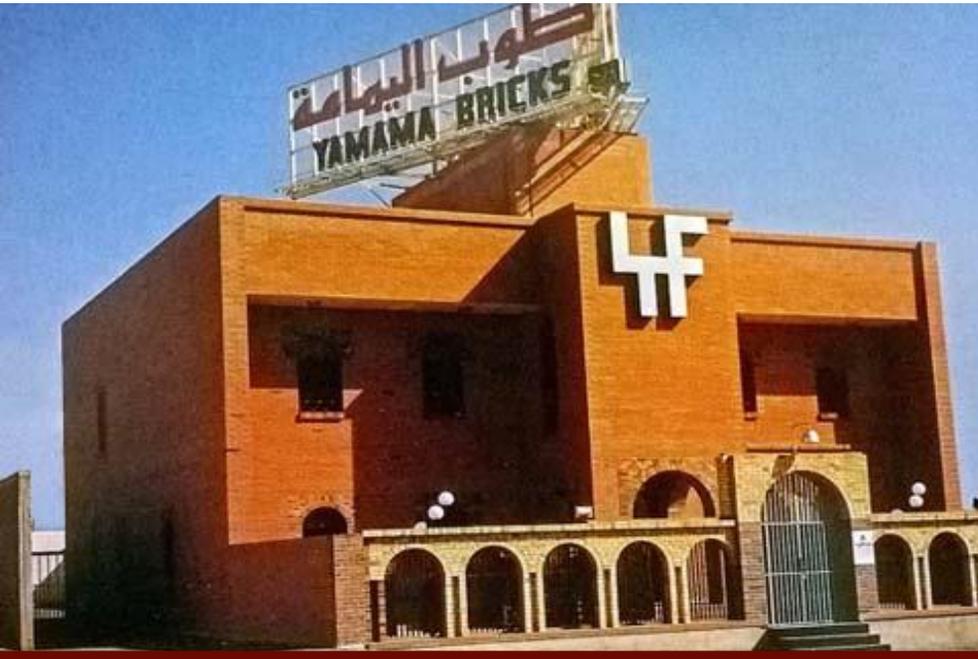
This leading position has increased after de acquisition of Cobert by Braas Monier Building Group (as part of BMI Holding), the leading group on manufacturing and distribution of roof tiles and components.



# Roofing Solutions

YAMAMA (KSA)

Roof Tiles | Wall Bricks | Decorative Bricks | Paving Bricks



شركة اليمامة  
YAMAMA FACTORIES



**Yamama Factories** for Red Bricks and Clay Products started production in the beginning of 1979 (1399 H). Since its inception, the factories have acquired a vast experience in industry of red clay bricks. Yamama customers, in Saudi Arabia and Gulf Countries expressed their satisfaction with the factory's products. This achievement is obtained through the great consideration given to the products quality.

The properties of Red Clay Bricks are not limited to the thermal insulation, but it also has a high compressive strength, reaches up to 200 kg/cm<sup>2</sup> and sometimes it exceeds this level of strength in some types in addition to its light weight and a very low water absorption.



# Roofing Solutions

CEIPO (Italy)

Roofing Tiles & Accessories in 220 colors | Ceramic Screen Panels



**Ceipo Ceramiche S.r.l.** producer of varnished single cooked roof tiles in 220 colors, which are available in both single colored forms or in what we call "smoked" versions, where one color is mixed with another. Furthermore, our company is able to offer various types of varnish on request and tailor made for the client. Since 1949 Ceipo Ceramic provider of Tuscan clay at the superior quality of Italian design and advanced technology which distributes its products worldwide.



# Roofing Solutions

Ve -Va (Italy )

Roofing Tiles | Roofing components



**VE-VA's** brickworks history began long ago in the early 1800's. At the time "brickworkers" were usually migrant workers who would travel to construction site and build bricks on the premises with few means there available. The bricks were made from clay and water pug mixed with iron rods and poured into small wooden frame to shape and dry them.

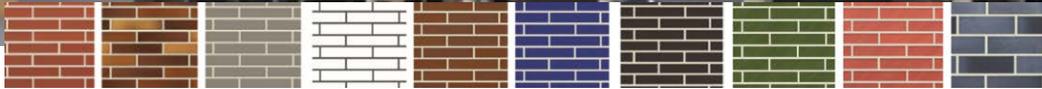
1970's brought automation and specialisation and in order to guarantee excellent quality it became necessary to concentrate the company's efforts on a more limited range of production. So in 1973 a tunnel kiln was built and a new era of monoproduction began for VE-VA that still distinguishes the company nowadays.



# Wall Bricks & Brick Slab

LA PALOMA (SPAIN)

Wall Bricks | Façade Cladding | Paving Bricks



**La Paloma Cerámicas**, a family company, is a faithful reflection of the ceramic's tradition in the province of Toledo. Nowadays La Paloma is a group of 8 manufacturing plants with a range of clinker brick & slip.



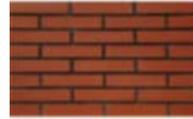
# Wall Bricks & Brick Slab

ISIKLAR (Turkey)

Natural Coating Brick | Glazed Coating Brick Slab | Rustic Coating Brick Slab



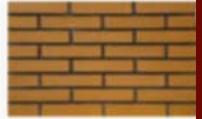
ISIKLAR is a group of three plants in Bartın which manufacture Pressed bricks, Coating Bricks, Floor Brick, Façade system with manufacturing capacity of 700,000 tons of bricks and which uses modern manufacturing techniques and high tech robots in manufacturing to obtain maximum production efficiency.



Plain Red



Plain Brown



Plain Yellow



Rustic Brown



Rustic Yellow



Rustic Anatolian



**ışıklar**  
YAPİ ÜRÜNLERİ



# Natural Stone Cladding

Polat Natural Stone( Turkey)

Stone Cladding

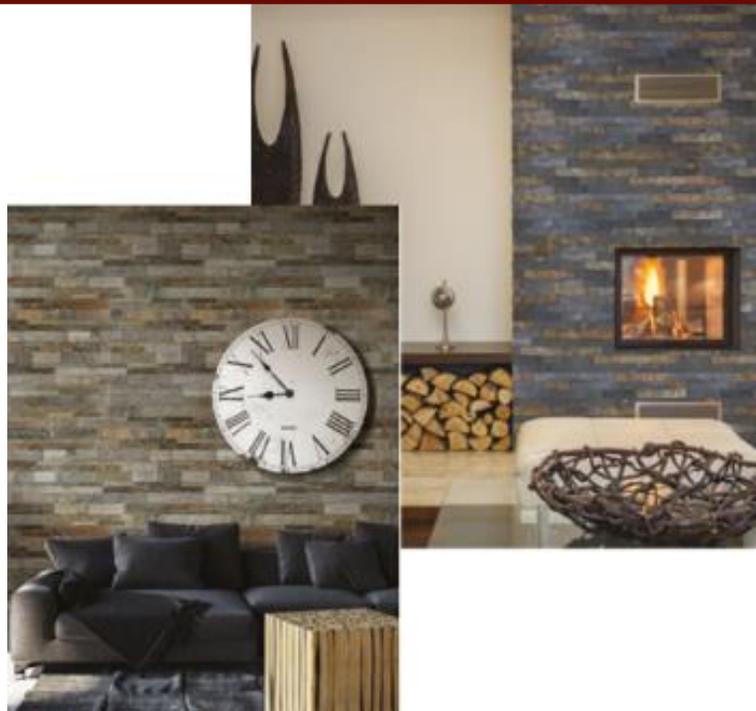
**Polat** Naturel Stone



**POLAT NATURAL STONE**  
Natural Stone sourced from Ardesia Slate, Turkey. Stone formed to flat panels 50cm length & 10cm height that make easy to apply.



Panel Size 50 X 10 cm



# Solar Water Heater Systems

## CMG Solari (Italy)

Thermosiphon Natural Flow | Thermosiphon Condensation Technology |  
Forced Circulation



**CMG Solari** was founded in 1981, investing resources and energy in a market with strong growth potential, thus becoming one of the most important companies in the production and distribution of solar thermal system, for hot water generation for civilian, industrial use and for environmental conditioning applications. The continuous search for innovative and technologically advanced solutions have brought the company to be the holder of several patents that make CMG products unique in the solar thermal market.

### 1. CMG EVO Thermosiphon Natural Flow System

With respect to other classic systems, EVO is characterized for having the working fluid inlet positioned in the median part of the interspace, enabling a quicker heating of the water present in the upper part of the DHW tank and a better heat stratification.



# Solar Water Heater Systems

CMG Solari (Italy)

Thermosiphon Natural Flow | Thermosiphon Condensation Technology |  
Forced Circulation



**CMG**  
SOLARI



NEXH-150



NEXH-300

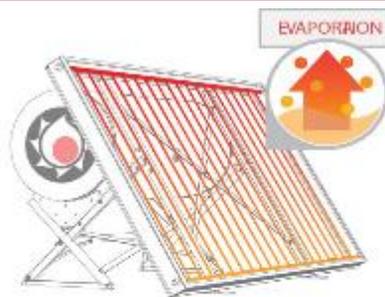


NESTP-200



## 2. New Efficient Solar Water Heater System

The fluid contained in the circuit evaporates, thanks to solar radiation reaching, in its gaseous state, the heat exchanger, where it transfers its energy into the form of latent heat of condensation. Afterwards, in the exchanger, the heat transfer fluid condensates to return into its liquid phase and thus, by simple law of gravity, descends to the lower part of the collector where it will be re-heated by the sun and so begin a new cycle.



CONDENSATION



**PATENTED**



# Solar Water Heater Systems

SMG Solari (Italy)

Thermosiphon Natural Flow | Thermosiphon Condensation Technology |  
Forced Circulation



**CMG**  
SOLARI

### 3. Forced System

Forced circulation systems are not subject to constraints of mutual position between the cylinder and the collector. These systems can be used both for the production of domestic hot water and for the integration of space heating.

By varying the surface of the solar field and the volume of the boiler, the needs of buildings of any size can be covered.



# Solar Water Heater Systems

**Sigma (Greece)**

Thermosiphon Natural Flow | Forced Circulation



**Sigma Energy**, is specialized in the manufacturing of solar hot water systems and collectors since 1983, using state of the art technology. The company is in the industrial area of Volos, Central Greece. Sigma company, is a family business. Sigma Energy including engineers, managers, technicians, salesmen, etc.

Sigma Energy Systems have an extended export sales network (Spain, Italy, Portugal, Czech Republic, Tunisia, UAE, etc.) and by day, they expand in different markets.



SOLAR KEYMARK



ISO 9001:2008



PowerService



cener



EAOT



ERA ISO 9001:2008

ΠΡΟΤΥΠΑ

ISO 38061

EN 12975-1

EN 12975-2

ISO 9806-2



# Solar Water Heater Systems

**Sigma (Greece)**

Thermosiphon Natural Flow | Forced Circulation

## 1. Solar thermosiphon system

for flat roof installation. Easy and economical installation, no circulator required, minimal maintenance of the system. System installation 45. South installation. Flat roof solar collectors for flat roof. The storage tank can be installed in the heating room, and the hot water system requires a different thermostat and a circulator. System installation 45. South orientation.



SOLAR KEYMARK



ISO

9001:2008



PowerServices



0% FOR MAINTENANCE TO WORK



TUV



ΠΡΟΤΥΠΑ  
ISO 38061  
EN 12975-1  
EN 12975-2  
ISO 9806-2



01 1402m<sup>2</sup>    01 2040m<sup>2</sup>    01 2040,5m<sup>2</sup>    01 2540,5m<sup>2</sup>    01 3040m<sup>2</sup>    01 3040,5m<sup>2</sup>



# Solar Water Heater Systems

**Sigma (Greece)**

Thermosiphon Natural Flow | Forced Circulation

## 2. Solar Station Forced System

**Sigma**  
Solar Systems

- Typical double solar station
  - The main hydraulic elements, for the operation of the system are already assembled and installed for time saving, and easier installation.
- 
- ✓Electrical wire ready for plug in
  - ✓Manual air venting
  - ✓Flow meter
  - ✓Safety valve and pressure meter
  - ✓2 sensors - 2 inputs
  - ✓Wall mounting
  - ✓Filling inputs
  - ✓Thermally insulated
  - ✓Preassembled
  - ✓Circulator.



# Our Projects

2018 executed

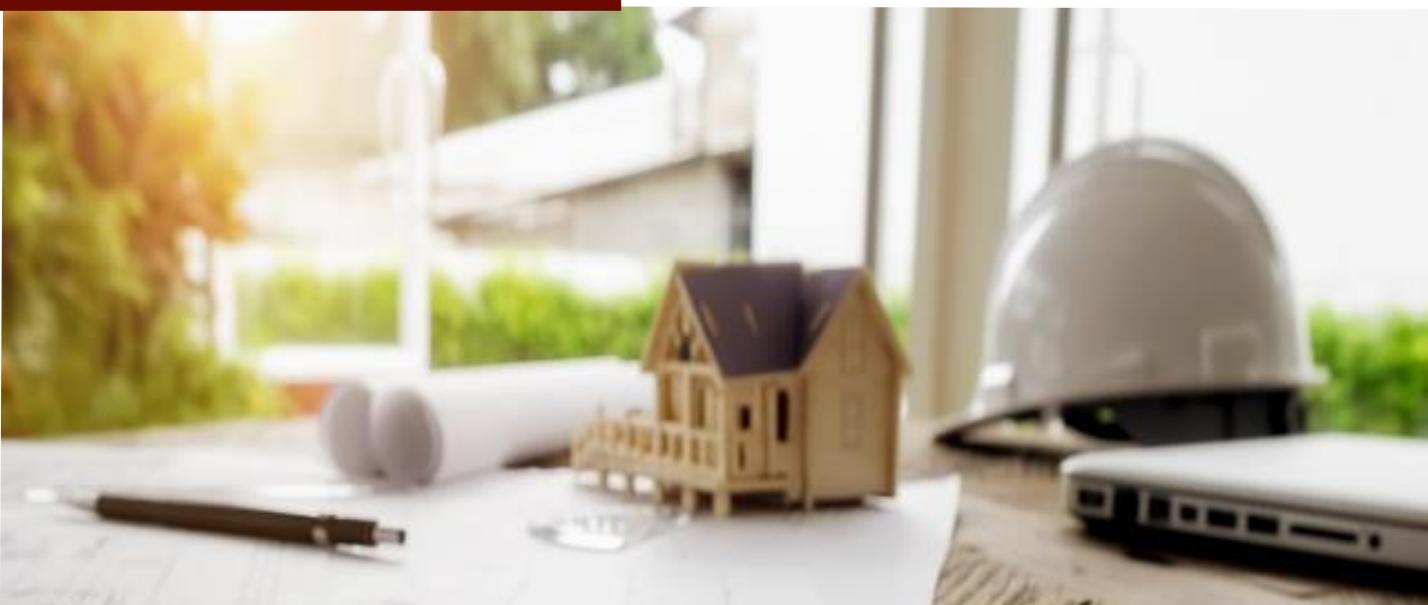
PROJECT NAME	CONTRACTOR	CLIENT/CONSULTANT	BRAND MATERIAL
36 VILLAS	ATC CONTRACTING		
	AL HAMAD CONTRACTING		
30 VILLAS	AL KULAIB GEN CONT		
36 VILLAS	EMIRATES GENERAL CONTRACTING		
BAYTI VILLAS 118 NOS	AL KARMEEL CONTRACTING		
GREEN COMMUNITY	AL SHAFAR GENERAL CONTRACTING		
PRIVATE VILLAS	BRIGHT ACCORD GENERAL CONTRACTING		
Burj Al Jazeera Hotel G+7	KEY Business Group Contractor/Consultant		
Habtoor Polo Ranch	Parkway Construction,		
123 villas	Aswar Engineering Contracting		
Movenpick Hotel	Al Arif Contracting		
45 Villas Residential,	Emirates General Contracting		
SHEIKH MANSOOR BIN ZAYED MOSUQE	ARABTEC CONTRACTING		
8 VILLAS G+1	BIN HAM CONTRACTING		
SHEIKH MANSOOR BIN ZAYED MOSQUE	ARABTEC CONTRACTING		
25 VILLAS G+1	AL KHERBASH CONTRACTING		
WHITE PALACE	MODERN ROCK CONTRACTING		
G+5 BUILDING	MAZOOON CONTRACTING		
MOVENBICK HOTEL	ROTANA CONTRACTING		
4 BUILDINGS G+20			
10 VILLAS	KHOORY-HILL		



# Our Projects

2017

PROJECT NAME	CONTRACTOR	CLIENT/CONSULTANT	BRAND MATERIAL
25 VILLAS	ABU HASHED CONTRACTING		
4 TOWERS G+8	EAST COST CONTRACTING		
G+1+R 4 VILLAS	AL MAALI CONTRACTING		
G+1 8 VILLAS AL JUMAIRAH	AL ATHAR ELECTROMECHANICAL		
G+1 2 towers MC	AL ENANY CONTRACTING		
18 VILLAS DEVELOPMENT-	MACRO CONTRACTING		
10 TWIN VILLAS G+1	AL BUNYAN INT BUILDING CONTRACTING		
LIVING LEGENDS 500 VILLAS G+1	TANMIYAT GLOBALE		
36 VILLAS G+1	AL NUAIMI GROUB CONTRACTING		
8 VILLAS G+1	AL ZMALEK CONTRACTING		
MOSQUE AWQAF 2000 PRAYERS	WADI BENA CONTRACTING		
CLUB VILLAS PALM	TEEJAN CONTRACTING		
GROUB VILLAS	AL IMAD BUILDING CONTRACTING		
SAFARI DUBAI	BIN LADEN CONTRACTING		
4 VILLAS G+1	NILCON CONSTRUCTIONS		
7 VILLAS G+1	ROPARYA CONTRACTING		
300 Villas AL HAYER RESIDENCE COMPLEX	Nael General Contracting		
	Falcon City of Wonders		
22 Club Villas	Teejan Contracting,		
25 VILLAS	ABU HASHED CONTRACTING		
4 TOWERS G+8	EAST COST CONTRACTING		



# Our Projects

2016

PROJECT NAME	CONTRACTOR	CLIENT/CONSULTANT	BRAND MATERIAL
Labor Accommodation,	PARKWAY CONTRACINT		
380 VILLAS AIN AL FAYDA	AL BAZ CONTRACTING		
8 VILLAS G+1	ABU KHALEEFA GENERAL CONTRACTING		
14 VILLAS G+1	AL SHAM CONTRACTING		
ASTORIA VILLAS JVC	DUBCO CONTRACTING		
Ain Al Faydha project 2, 000 Residential Villas	AL HAMAD CONTRACTING		
Labor Accommodation, Job J195	Trojan Contracting Company		
Labor Accommodation,	Arabian House Construction		
380 VILLAS AIN AL FAYDA	PARKWAY CONTRACINT		
8 VILLAS G+1	AL BAZ CONTRACTING		
14 VILLAS G+1	ABU KHALEEFA GENERAL CONTRACTING		
ASTORIA VILLAS JVC	AL SHAM CONTRACTING		
Ain Al Faydha project 2, 000 Residential Villas	DUBCO CONTRACTING		
Labor Accommodation, Job J195	AL HAMAD CONTRACTING		
Labor Accommodation,	Trojan Contracting Company		
380 VILLAS AIN AL FAYDA	Arabian House Construction		
8 VILLAS G+1	PARKWAY CONTRACINT		
14 VILLAS G+1	AL BAZ CONTRACTING		
ASTORIA VILLAS JVC	ABU KHALEEFA GENERAL CONTRACTING		
Labor Accommodation,	AL SHAM CONTRACTING		
380 VILLAS AIN AL FAYDA	DUBCO CONTRACTING		
8 VILLAS G+1			
14 VILLAS G+1			



# Our Projects

2006-2015

PROJECT NAME	CONTRACTOR	CLIENT/CONSULTANT	BRAND MATERIAL
26 BUILDING G+5	AL ARIF CONTRACTIG		
36 VILLAS	ATC CONTRACTING		
	AL HAMAD CONTRACTING		
30 VILLAS	AL KULAIB GEN CONT		
36 VILLAS	EMIRATES GENERAL CONTRACTING		
BAYTI VILLAS 118 NOS	AL KARMEL CONTRACTING		
GREEN COMMUNITY	AL SHAFAR GENERAL CONTRACTING		
PRIVATE VILLAS	BRIGHT ACCORD GENERAL CONTRACTING		
Burj Al Jazeera Hotel G+7	KEY Business Group Contractor/Consultant		
Habtoor Polo Ranch	Parkway Construction,		
123 villas	Aswar Engineering Contracting		
Movenpick Hotel	Al Arif Contracting		
45 Villas Residential,	Emirates General Contracting		
SHEIKH MANSOOR BIN ZAYED MOSUQE	ARABTEC CONTRACTING		
8 VILLAS G+1	BIN HAM CONTRACTING		
SHEIKH MANSOOR BIN ZAYED MOSQUE	ARABTEC CONTRACTING		
25 VILLAS G+1	AL KHERBASH CONTRACTING		
WHITE PALACE	MODERN ROCK CONTRACTING		
G+5 BUILDING	MAZOON CONTRACTING		
MOVENBICK HOTEL	ROTANA CONTRACTING		
4 BUILDINGS G+20			



# Our Projects



**Project:** Al Hayer Residential Complex (300 Villas)

**Contractor:** Nael General Contracting

**Material supplied:** Roof Tiles YAMAMA (Saudi Arabia)



# Our Projects



**Project:** Al HABTOOR Polo Ranch

**Contractor:** Parkway Construction

**Material supplied:** Roof tiles & components – Cobert (Spain)

**Material supplied:** Wall bricks – IBL (Italy)



# Our Projects



**Project:** 22 Carat Villas at Palm Jumeirah

**Contractor:** Teejan Contracting

**Materials:** Clay Roof Tiles



# Our Projects



**Project:** Green Community

**Contractor:** ASGC

**Materials:** Clay Roof Tiles



# Our Projects



**PROJECT:** ST Regis Hotel

**Contractor:** Park Way Contracting

**Material supplied:** Roof Tiles COBERT (Spain)



# Our Projects



**Project:** Movenpick Hotel

**Contractor:** Al Arif Contracting

**Material supplied:** Roof Tiles CEIPO(Italy)



# Our Projects



**Project:** Cove Rotana

**Contractor:** ROTANA CONTRACTING

**Material supplied:** Bricks YAMAMA ( Saudi Arabia)



# Our Projects



**Project:** Ain Al Fayda project  
2, 000 Residential Villas, Al Ain

**Contractor:** Trojan Contracting

**Material supplied:** Supply  
Yamama roof tiles (KSA)



# Our Projects



**Project:** Falcon City of Wonders

**Contractor:** Pioneer A.M.C

**Material supplied:** Solar Water Heaters CMG Solari,  
(Italy)



# Our Projects



**Project:** LIVING LEGENDS 500 Villas

**Contractor:** TANMIYAT GLOBALE

**Material installed:** Solar Water Heater System-SIGMA  
(Greece)



# Contact Us

IMANCO Trading Contacts Information



THANK YOU



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